



FCA Fleet Eligibility:

To become an FCA Fleet member, you must currently be operating 15 or more vehicles or looking to purchase or lease at least five vehicles in the current or preceding calendar year.

For more information on FCA Fleet, please contact **Denny Nelson** at (804) 774-5834 or denny.nelson@fcagroup.com, or visit www.fcausfleet.com. Mention that you are with Associated Builders and Contractors. Refer to fleet program number 00Y86.

Fleet Incentives:

- Base Fleet Program Incentives: FCA's standard fleet incentives
- Base ABC VIP Incentive: ABC member discount + standard fleet incentive
- Large Volume Bonus Incentive: ABC member discount for accounts purchasing or leasing 21 vehicles in a 12-month period

Associated Builders and Contractors

Fleet VIP Incentives

Model Year	Brand	Body Model	Description	Base Fleet Program Incentives	ABC VIP Incentive <u>Off Invoice</u>	LARGE VOLUME BONUS Incentive
					<u>1</u>	<u>21</u>
2018	DODGE	WDD	DURANGO RWD	2,500	2,800	3,300
2018	DODGE	WDE	DURANGO AWD	2,500	2,800	3,300
2018	JEEP	KLJ	CHEROKEE 4X4	1,800	3,500	4,000
2018	JEEP	KLT	CHEROKEE FWD	1,800	3,500	4,000
2018	JEEP	WKJ	GRAND CHEROKEE 4X4	1,800	2,750	3,250
2018	JEEP	WKT	GRAND CHEROKEE 4X2	1,800	2,750	3,250
2018	JEEP	MPJ	COMPASS 4X4	500	1,250	1,750
2018	JEEP	MPT	COMPASS FWD	500	1,250	1,750
2018	RAM	VMD	PROMASTER CITY	1,000	4,000	4,500
2018	RAM	VF1	PROMASTER 1500 CARGO VAN	2,000	6,000	6,500
2018	RAM	DS1E	1500 QUAD/CREW 2WD	2,500	6,500	7,000
2018	RAM	DS6E	1500 QUAD/CREW 4WD	2,500	6,500	7,000
2018	RAM	DS1R	1500 REGULAR CAB 2WD	2,500	4,000	4,500
2018	RAM	DS6R	1500 REGULAR CAB 4WD	2,500	4,000	4,500
2018	RAM	DJ7E	2500 CREW/MEGA 4WD	3,000	6,750	7,250
2018	RAM	VF2	PROMASTER 2500 CARGO VAN	2,000	6,000	6,500
2018	RAM	DD3E	3500 CREW CAB CHASSIS 2WD	3,000	3,250	3,750
2018	RAM	DD8E	3500 CREW CAB CHASSIS 4WD	3,000	3,250	3,750
2018	RAM	VF3	PROMASTER 3500 CARGO VAN	2,000	6,000	6,500



Model Year	Brand	Body Model	Description	Base Fleet Program Incentives	ABC VIP Incentive <u>Off Invoice</u> 1	LARGE VOLUME BONUS Incentive 21
2018	RAM	DJ2E	2500 CREW/MEGA CAB 2WD	3,000	6,750	7,250
2018	RAM	DJ2R	2500 REGULAR CAB 2WD	3,000	4,500	5,000
2018	RAM	DJ7R	2500 REGULAR CAB 4WD	3,000	4,500	5,000
2018	RAM	DP0E	5500 CREW CAB CHASSIS 4WD	3,000	3,250	3,750
2018	RAM	DP0R	5500 REG CAB CHASSIS 4WD	3,000	3,250	3,750
2018	RAM	DP4E	4500 CREW CAB CHASSIS 2WD	3,000	3,250	3,750
2018	RAM	DP4R	4500 REG CAB CHASSIS 2WD	3,000	3,250	3,750
2018	RAM	DP5E	5500 CREW CAB CHASSIS 2WD	3,000	3,250	3,750
2018	RAM	DP5R	5500 REG CAB CHASSIS 2WD	3,000	3,250	3,750
2018	RAM	DP9E	4500 CREW CAB CHASSIS 4WD	3,000	3,250	3,750
2018	RAM	DP9R	4500 REG CAB CHASSIS 4WD	3,000	3,250	3,750
2018	RAM	D23E	3500 CREW/MEGA CAB 2WD	3,000	3,250	3,750
2018	RAM	D23R	3500 REGULAR CAB 2WD	3,000	3,250	3,750
2018	RAM	D28E	3500 CREW/MEGA CAB 4WD	3,000	3,250	3,750
2018	RAM	D28R	3500 REGULAR CAB 4WD	3,000	3,250	3,750

Additional Option or Powertrain Adjustments

Vehicles Ordered with the option and/or powertrain (engine and transmission) listed below will receive the pricing adjustment as indicated. Options, excluding powertrain that are included in group equipment packages or standard on the base body model, are already discounted and excluded from these additional incentives.

If you receive VIP incentives via off-invoice credits, then the option discounts will be presented as a credit on the original invoice. In the event this credit is missing, payment will be made to you or your assignee once the unit is reported as a commercial fleet sale.

	Brand	Body Model	Description	Start Date	End Date	Amount	Sales Code	Sales Code Description
2018	JEEP	WKJ	GRAND CHEROKEE 4X4	6/1/2017	5/31/2018	-\$2,500.00	EXF	3.0L V6 ECODIESEL ENGINE



2018	JEEP	WKT	GRAND CHEROKEE 4X2	6/1/2017	5/31/2018	-\$2,500.00	EXF	3.0L V6 ECODIESEL ENGINE
2018	RAM	D23E	3500 CREW/MEGA CAB 2WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	D23R	3500 REGULAR CAB 2WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	D28E	3500 CREW/MEGA CAB 4WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	D28R	3500 REGULAR CAB 4WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DD3E	3500 CREW CAB CHASSIS 2WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DD8E	3500 CREW CAB CHASSIS 4WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DJ2E	2500 CREW/MEGA CAB 2WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE



2018	RAM	DJ2R	2500 REGULAR CAB 2WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DJ7E	2500 CREW/MEGA 4WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DJ7R	2500 REGULAR CAB 4WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DP0E	5500 CREW CAB CHASSIS 4WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DP0R	5500 REG CAB CHASSIS 4WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DP4E	4500 CREW CAB CHASSIS 2WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DP4R	4500 REG CAB CHASSIS 2WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DP5E	5500 CREW CAB CHASSIS 2WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DP5R	5500 REG CAB CHASSIS 2WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE



2018	RAM	DP9E	4500 CREW CAB CHASSIS 4WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DP9R	4500 REG CAB CHASSIS 4WD	6/1/2017	5/31/2018	-\$2,500.00	ETK	6.7L I6 CUMMINS TURBO DIESEL ENGINE
2018	RAM	DS1E	1500 QUAD/CREW 2WD	6/1/2017	5/31/2018	-\$3,000.00	EXF	3.0L V6 ECODIESEL ENGINE
2018	RAM	DS1R	1500 REGULAR CAB 2WD	6/1/2017	5/31/2018	-\$3,500.00	EXF	3.0L V6 ECODIESEL ENGINE
2018	RAM	DS6E	1500 QUAD/CREW 4WD	6/1/2017	5/31/2018	-\$3,000.00	EXF	3.0L V6 ECODIESEL ENGINE
2018	RAM	DS6R	1500 REGULAR CAB 4WD	6/1/2017	5/31/2018	-\$3,500.00	EXF	3.0L V6 ECODIESEL ENGINE
2018	RAM	VF1	PROMASTER 1500 CARGO VAN	6/1/2017	5/31/2018	-\$2,000.00	EXG	3.0L I4 F1C TURBO DIESEL ENGINE
2018	RAM	VF2	PROMASTER 2500 CARGO VAN	6/1/2017	5/31/2018	-\$2,000.00	EXG	3.0L I4 F1C TURBO DIESEL ENGINE
2018	RAM	VF3	PROMASTER 3500 CARGO VAN	6/1/2017	5/31/2018	-\$2,000.00	EXG	3.0L I4 F1C TURBO DIESEL ENGINE



FLEET

